WESTERN REGIONAL OFF-TRACK BETTING CORPORATION

Minutes of the regular meeting of Board of Directors of the Western Regional Off-Track Betting Corporation, held on the 16th day of January 2014, and commencing at 10:20 a.m. in the *Robert J. Kane Board Room*, Corporate Headquarters at 8315 Park Road Batavia, New York.

Participating were:

Absent:

Buffalo Maurice L. Garner R. Siebert

Cattaraugus Richard E. Haberer Cayuga Paul W. Lattimore, Jr. Chautaugua Roger E. Ruckman Erie Beverly A. Mazur Thomas P. Wamp Livingston Monroe Richard D. Bianchi Niagara Scott Kiedrowski Orleans Marcia B. Tuohey Oswego Ronald B. Darrow Rochester Dennis Bassett Philip C. Smith Schuyler Seneca Richard Ricci Steuben John E. Clifford Wayne Ken Lauderdale Wyoming James A. Foley

constituting the Directors of all participating municipalities.

Also participating were: Michael D. Kane, President & Chief Executive Officer; Michael Nolan, Executive Vice President/COO; Henry F. Wojtaszek, General Counsel and Secretary; Jacquelyne A. Leach, Comptroller; Barbara Mruczek, Deputy Comptroller; Ryan Hasenauer, Director of Marketing-WROTB and Video Gaming & Video Gaming; Steven J. Haigh, Internal Auditor; Edward Merriman, Manager of Branch Operations; Sean Schiano, Director of Branch Operations; William R. White, Vice President - Administration; Todd Haight, General Manager of Live Racing; Cindy DeCarlo, Controller; Gayle Ashbery, Director of Purchasing a Steph Underhill, Marketing Graphics Specialist/Video Coordinator and Jim Krencik of the Daily News.

A roll of the membership of the Board having been called, the Secretary to the Board, Mr. Wojtaszek, declared a quorum present.

Chairman Richard Bianchi proceeded to conduct the meeting following the published Agenda for this regular meeting.

Chairman Bianchi then asked Director Clifford to lead the assemblage in the Pledge of Allegiance.

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- Chairman Bianchi asked Director Lattimore to proceed as Temporary
 Chairman. Director Lattimore continued to conduct the annual nomination proceedings for Chairman of the Board.
- 2. Director Lattimore asked for nominations from the floor for the position of Chairman of the Board of Directors. Director Bassett nominated Mr. Richard Bianchi. The motion was seconded by Ms. Tuohey. Mr. Foley requested to close the request for nominations. The result was 16 Aye votes for Bianchi: Garner, Haberer, Lattimore, Ruckman, Mazur, Wamp, Bianchi, Kiedrowski, Tuohey, Darrow, Bassett, Smith, Ricci, Clifford, Lauderdale, and Foley; Absent, 1: Siebert.
- Newly elected Chairman Bianchi asked if there were nominations from the floor; for Vice Chairman. Mr. Clifford nominated Mr. Wamp. The motion was seconded by Ms. Mazur. Mr. Garner requested to close the request for nominations and was seconded by Mr. Garner. The result was 16 Aye votes for Wamp: Garner, Haberer, Lattimore, Ruckman, Mazur, Wamp, Bianchi, Kiedrowski, Tuohey, Darrow, Bassett, Smith, Ricci, Clifford, Lauderdale, and Foley; Absent, 1: Siebert.

4. Approval of Previous Minutes:

Chairman Bianchi called for amendments, additions, deletions, or corrections to the minutes of the previous meeting of December 6, 2013. There being none, a motion was made by Mr. Ruckman and seconded by Mr. Lauderdale to approve the December minutes as submitted. The minutes were approved unanimously by a voice vote.

5. Communications:

Mr. Wojtaszek informed the Board of a letter of Thanks from the Genesee County Office of the Aging for a donation to the Meals on Wheels Program.

6. Officers' Reports:

There were no Officer's Reports.

7. Finance Committee Report:

Committee Chairman Ken Lauderdale reported that the Finance Committee meeting was held on Wednesday, January 15, 2014 at 2:14 p.m. and the following business was considered.

 a. Mrs. Leach presented the Committee with a draft of the November 2013 Comptrollers' report. No action was required by the Board.

The Finance Committee adjourned at 2:26 p.m.

8. Personnel Committee Report:

Committee Chairperson Wamp reported the Personnel Committee met on Wednesday, January 15, 2014 at approximately 1:30 p.m.

- a. Mr. Wamp reported that Mr. Kane updated the Board of Directors on the Salary Adjustments that were submitted last month for the staff with the average not to exceed 4%.
- b. Mr. Nolan informed the board on the health insurance benefit for Domestic Partner, which LMHF does not recognize for insurance purposes.
- c. Mr. White updated the Board on the Non-Supervisory and Gaming vote. Mr. White reported UPSEU will now represent all three Collective Bargaining Units.

The Personnel Committee adjourned at 1:45 p.m.

9. <u>Legislative Committee:</u>

Mr. Kiedrowski reported the Legislative Committee met on Wednesday, January 15, 2014 at approximately 3:45 p.m.

a. There was a brief discussion with the lobbying group over the continuing of placement of Casinos as it affects this Facility.

10. Insurance Committee:

No meeting was held.

11. Advertising Committee:

Mr. Clifford reported that the Committee met on Wednesday, January 15, 2013 at 2:00 p.m.

- Ryan Hasenauer, Director of Marketing updated the Board regarding the issues of volume of the Live Entertainment on weekends. The issue has been addressed.
- Todd Haight, GM of Live Racing, recapped the last night of Live Racing and OTB Branches including EZ Bet visits.

The Advertising Committee adjourned at 2:15 p.m.

12. Audit Committee:

Chairperson Bassett noted that the Audit Committee met Wednesday, January 15, 2014 in executive session.

a. Mr. Haigh updated the Board of the audits that had taken place. The Board had some questions regarding the MICROS System and when it will be up and running. Chairman Bianchi, Vice-Chairman Wamp and Director Mr. Bassett met with Mr. Kane and with good support the system will be up and running in the next 60 days. An update will be given at the next Board meeting.

13. Batavia Downs Committee:

Director Lattimore reported to the Board that the Batavia Downs Committee met on Wednesday, January 15, 2014 at approximately 2:50 p.m.

- The monthly Status Report with gaming statistics was provided to the Committee by Mr. Mark Wolf.
- b. Mr. Lattimore advised the Board of Mr. Mike Nolan's update on the Seneca Casino.

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14. Batavia Downs Committee: (Continued)

- c. Mr. Lattimore advised the Board of the updates from Mr. Kane on the following:
 - 1. HTA Membership
 - 2. Park Road Project Status
 - 3. Energy Incentive Program Update
 - 4. The Nassau OTB Visit

15. Branch Operations Committee:

Chairman Maurice Garner reported that the Committee met on Thursday, January 16, 2014 at 9:30 a.m.

- a. An update of EZ Bets was provided by Messrs. Sean Schiano and EJ Merriman.
- b. Mr. Haas updated the Board on the Ricoh project.

16. Unfinished Business:

There was no unfinished business.

17. New Business:

The next Committee and Board meetings will be held on February 26 and February 27, 2014 respectively.

18. Adjournment:

Mr. Garner made a motion to adjourn which was seconded by Mr. Lauderdale. The meeting was adjourned at 10:20 a.m.

Respectfully submitted,

Secretary to the Board

F. Witaszel