

**WESTERN REGIONAL OFF-TRACK BETTING CORPORATION**

Minutes of the regular meeting of Board of Directors of the Western Regional Off-Track Betting Corporation, held on the 26th day of March 2015, and commencing at 10:00 a.m. in the *Robert J. Kane Board Room*, Corporate Headquarters at 8315 Park Road Batavia, New York.

**Participating were:**

|             |                    |
|-------------|--------------------|
| Cattaraugus | Richard E. Haberer |
| Cayuga      | Paul Lattimore Jr. |
| Erie        | Beverly A. Mazur   |
| Livingston  | Thomas P. Wamp     |
| Monroe      | Richard D. Bianchi |
| Orleans     | Edward F. Morgan   |
| Oswego      | Ronald B. Darrow   |
| Seneca      | Richard L. Ricci   |
| Wayne       | Kenneth Lauderdale |
| Wyoming     | James A. Foley     |

**Absent:**

Maurice Garner  
Allan Hendrickson  
Richard Siebert  
Scott Kiedrowski  
Dennis Bassett  
Philip Barnes  
John Clifford

constituting the Directors of all participating municipalities.

Also participating were: Michael D. Kane, President & Chief Executive Officer; William R. White, Vice President – Administration; Henry F. Wojtaszek, General Counsel; Barbara Mruczek, Deputy Controller; Mark Wolf, Director of Video Gaming; Ryan Hasenauer, Director of Marketing-WROTB & Video Gaming; Cindy DeCarlo, Controller; Sean Schiano, Director of Branch Operations; EJ Merriman, Manager of Branch Operations; James Haas, Communications/Mutuels Manager; Gayle Ashbery, Director of Purchasing; Stephanie Underhill, Video Coordinator; Jim Krencik, Batavia Daily News.

A roll of the membership of the Board having been called, Mr. Wojtaszek declared a quorum present.

Chairman Bianchi proceeded to conduct the meeting following the published Agenda for this regular meeting.

Chairman Bianchi then asked Director Haberer to lead the assemblage in the Pledge of Allegiance.

1. **Approval of Previous Minutes:**

Chairman Bianchi called for amendments, additions, deletions, or corrections to the minutes of the previous meeting of February 26, 2015. There being none, a motion was made by Mr. Haberer and seconded by Mr. Foley to approve the February minutes as submitted. The minutes were approved unanimously by a voice vote.

2. **Communications:**

There were no Communications.

3. **Officers' Reports:**

There were no Officer's Reports.

4. **Finance Committee Report:**

Committee Chairman Mr. Lauderdale reported that the Finance Committee meeting was held on Wednesday, March 25, 2015 at 2:07 p.m. and the following business was considered.

Mrs. Leach reviewed with the Committee, the new Marketing Fund status reported that will be included in the monthly Comptroller's Report. She explained the Marketing Fund is adjusted on a monthly basis, so there is no effect on the bottom-line and does not affect distribution for municipalities. This was provided for informational purposes only.

Mrs. Leach presented the January and February 2015 Comptroller's Report to the Committee. This was provided for informational purposes only.

Upon motion by Mr. Darrow and seconded by Mr. Wamp the finance Committee meeting was adjourned at 3:07 p.m.

5. **Personnel Committee Report:**

Committee Chairman Mr. Wamp reported the Personnel Committee meeting was held on Wednesday, March 25, 2015 at 1:30 p.m. the following business was discussed.

Mr. Schiano informed the Committee regarding the Collective Bargaining negotiations status, he noted that a few meetings have been cancelled but more negotiations are planned. The gaming contract should be close to being finished.

Mr. Wojtaszek informed the Board of the State Regulation requiring employers to submit Standard Workday and Reporting for all paid elected and appointed officials, deputies and assistants requested by the pension system. **(Resolution #03-2015)**

Upon motion by Mr. Wamp and seconded by Mr. Foley a voice vote was taken. Ayes: 10; Nays: 0; Absent: 7; Garner, Hendrickson, Siebert, Kiedrowski, Bassett, Barnes and Clifford. The motion carried to approve the Standard Workday and Reporting. **(Resolution # 03-2015).**

Upon motion by Mr. Wamp and seconded by Mr. Bianchi, the Personnel Committee meeting adjourned at 1:45 p.m.

6. **Legislative Committee Report:**

Mr. Kane reported the Legislative Committee met on Wednesday, March 25, 2015 at 4:00 p.m.

Mr. Nicholas Antenucci from Wilson Elser Moskowitz Edelman & Dicker, LLP and Mr. Paul Tokasz from Patricia Lynch Associates and Mr. Richard Winter from Richardson Management were available via telephone conference.

Mr. Kane informed the Board that there were ongoing discussions regarding the ADW legislation.

The Legislative Committee meeting was adjourned at 4:10p.m.

7. **Insurance Committee Report:**

No Insurance meeting held.

8. **Advertising Committee Report:**

Committee Vice-Chairman Mr. Foley reported the Advertising and Promotions Committee met on Wednesday, March 25, 2015 at 2:00 p.m.

Vice-Chairman Mr. Foley informed the Board that Director of Marketing, Mr. Hasenauer previewed upcoming events including the Battle of the Branches, the Kentucky Derby, and the 2015 Batavia Downs Live Racing Meet Schedule. He also recapped March giveaways.

The Advertising and Promotions Committee meeting adjourned at 2:15 p.m.

9. **Audit Committee Report:**

No meeting was held.

10. **Batavia Downs Committee Report:**

Committee Chairman Mr. Lattimore reported the Batavia Downs Committee met Wednesday March 25, 2015 at 3p.m. the following business was discussed.

Mr. Lattimore reported the figures and monthly Status Report with gaming statistics was provided to the committee by Mr. Mark Wolf.

A motion by Mr. Lattimore was made to give authorization to Mr. Kane to finalize the sale of property at Batavia Downs to ADK Development for the development of a hotel for \$605,000.

A voice vote was taken and the motion passed unanimously.

The Batavia Downs Committee then adjourned.

11. **Branch Operations Committee Report:**

Vice-Chairperson Mazur reported that the Committee met on Thursday, March 26, 2015 at 9:35 a.m. and the following items were discussed.

**11. Branch Operations Committee Report Continued:**

Mr. Schiano informed the Committee that the semi-finals for the Battle of the Branches are today: French Road vs. McKinley and Webster vs. the Batavia ITW. The finals will be Thursday April 2, 2015 Mr. Schiano also informed the Committee that Jessalyn Gates will be visiting every E-Z Bet prior to the Derby. Mr. Schiano invited any of the Director's who are interested in coming to the Monday, April 20, 2015 Manager's Meeting that will begin at 10:30 a.m. in Grandstands.

Mr. Schiano informed the Committee that the Managing the Unionized Workforce Conference he attended in Cleveland held by BakerHostetler was very impressive and he strongly urged that the corporate employees attend in the future.

Mr. Haas informed the Committee that Batavia Bets is already even for March compared to last year. With the upcoming races this weekend, consisting of the Florida Derby, the Louisiana Derby and Dubai, Mr. Haas thinks we will surpass last year's numbers.

Mr. Wojtaszek informed the Committee that the Newark property sale will close in April. The Pine Avenue property will go to auction in three (3) weeks.

The Branch Operations Committee meeting adjourned at 9:43 a.m.

**12. Resolutions:**

#03-2015 Standard Workday and Reporting

**13. Unfinished Business:**

**14. New Business:**

The next Committee and Board meetings will be held on April 22 and 23, 2015 respectively.

Board of Directors Meeting  
Meeting # 457  
March 26, 2015  
Page 6 of 6

**15. Adjournment:**

Mr. Darrow made a motion to adjourn which Mr. Lauderdale seconded. The meeting was adjourned at 10:12 a.m.

Respectfully submitted,

A handwritten signature in blue ink that reads "Henry F. Wofarski". The signature is written in a cursive style with a horizontal line underneath the name.

Secretary to the Board

/pma