

WESTERN REGIONAL OFF-TRACK BETTING CORPORATION

Minutes of the regular meeting of Board of Directors of the Western Regional Off-Track Betting Corporation, held via conference call on the 25th day of June, 2020 and commencing at 10:00 a.m. in the *Robert J. Kane Board Room*, Corporate Headquarters at 8315 Park Road Batavia, New York.

Participating were:

Buffalo	Michelle Parmer-Garner
Cattaraugus	Richard E. Haberer
Cayuga	Paul Lattimore, Jr.
Chautauqua	Allan Hendrickson
Erie	Beverly A. Mazur
Genesee	Richard Siebert
Livingston	Thomas P. Wamp
Monroe	Richard D. Bianchi
Niagara	Elliott Winter
Orleans	Edward Morgan
Oswego	Ronald B. Darrow
Rochester	Dennis Bassett
Seneca	Richard L. Ricci
Steuben	Norman Schneider
Wayne	Ken Lauderdale
Wyoming	Susan May

Absent:

Schuyler County - Barnes

constituting the Directors of all participating municipalities.

Also participating were: Henry F. Wojtaszek, President & CEO; Michael P. Nolan, Chief Operating Officer; Scott Kiedrowski, Vice President Operations; William R. White, Vice President – Administration; Jacquelyne Leach, Chief Financial Officer; Mark Gabriele, Associate General Counsel; Steven Haigh, Internal Auditor; James Haas, Communications Manager/Mutuels Manager; Todd Haight, Director /General Manager-Live Racing; Sean Schiano, Director of Branch Operations; Jake Rack, Controller-WROTBC-Operations.

A roll of the membership of the Board having been called, Mr. Kiedrowski declared a quorum present.

Chairman Bianchi proceeded to conduct the meeting following the published Agenda for this regular meeting.

Chairman Bianchi then asked Director Haberer to lead the assemblage in the Pledge of Allegiance.

1. **Approval of Previous Minutes:**

Chairman Bianchi called for amendments, additions, deletions, or corrections to the minutes of the previous meeting of May 28, 2020. There being none, a motion was made by Director Lauderdale and seconded by Director Hendrickson to approve the May minutes as submitted. The minutes were approved unanimously by voice vote.

2. **Officers' Reports:**

There were no Officers reports.

3. **Personnel Committee Report:**

The Personnel Committee did not meet.

4. **Finance Committee Report:**

Committee Chairman Lauderdale reported that the Finance Committee meeting on Thursday June 25, 2020 at 9:02 a.m. and the following business was discussed.

Mrs. Jacquelyne Leach, Chief Financial Officer provided a brief overview of the Compliance Audit – Interest Swap Policy. The report was reviewed and discussed among the committee.

Upon motion by Director Lauderdale and seconded by Director Winter a voice vote was taken. The motion passed to approve the Compliance Audit–Interest Swap Policy. Ayes: 16; Nays: 0; Absent: 1; Barnes.

Mrs. Leach reviewed the May 2020 Chief Financial Officer and Batavia Downs Gaming Reports with Committee members.

The Finance Committee meeting adjourned at 9:32 a.m.

5. **Advertising Committee Report:**

The Advertising Committee did not meet.

6. **Legislative Committee Report:**

Committee Chairman Hendrickson reported that the Legislative Committee meeting was held on Thursday June 25, 2020 at 10:17 a.m. and the following business was discussed.

Mr. Henry Wojtaszek, President & CEO reported that there is no update regarding the final Spectrum Report which is due June 1, 2020.

The Legislative Committee meeting was adjourned at 10:20 a.m.

7. **Insurance Committee Report:**

Committee Chairperson May reported that the Legislative Committee meeting was held on Thursday June 25, 2020 at 9:32 a.m. and the following business was discussed.

Via conference call Mr. Mark Garland and Mr. Rory Collins of Garland Insurance gave a general overview of all of our policies and costs and will continue to review options. The Board members will take the information presented under advisement and may meet next week and make a decision.

The Insurance Committee meeting was adjourned at 9:56 a.m.

8. **Audit Committee Report:**

The Audit Committee did not meet.

9. **Batavia Downs Operations Committee Report:**

Committee Chairman Morgan reported the Batavia Downs Operations Committee meeting was held on Thursday June 25, 2020 at 10:17 and the following business was discussed.

9. **Batavia Downs Operations Committee Report continued:**

Mr. Wojtaszek reviewed the Gaming floor progress moving toward opening.

Mr. Todd Haight, Director/GM Live Racing/Branch Ops Specialist provided a Live Racing update.

Mr. Michael P. Nolan, Chief Operating Officer requested a Board vote on easement required for Park Road improvements for the Town of Batavia

Mr. Todd Haight, Director/GM Live Racing informed the Committee that the Live Race meet will begin on July 25, 2020 with no race fans. Mr. Haight is planning to reduce the number of race dates from 65 to 41 and will also reduce race days to two (2) a week. The race track has been reshaped with two inches of new material.

Committee Chairman Morgan reviewed the Resolution #22-2020 needed to allow the Town of Batavia to conduct three (3) easements, adjacent to Park Road.

Upon motion by Director Morgan and seconded by Director Hendrickson a roll call vote was taken. The motion passed to approve the Town of Batavia to conduct the easements on the property. Ayes: 16; Nays: 0; Absent: 1 Barnes. **See Resolution #22-2020.**

Mr. Wojtaszek informed the Committee of a late Resolution for Connors, LLP Law Firm for an additional amount of \$20,000.00 to represent Western as previously engaged.

A motion by Director Hendrickson seconded Director Wamp to table this Resolution #23-2020 until a report is provided in July.

The Batavia Downs Committee meeting adjourned at 10:23 a.m.

10. **Branch Operations Committee Report:**

Committee Chairperson Mazur reported the Branch Operations Committee meeting was held on Thursday June 25, 2020 at 10:23 and the following business was discussed.

10. **Branch Operations Committee Report continued:**

Mr. Sean Schiano, Director of Branch Operations reported that maintenance staff did an extraordinary job of getting branches up and running with the help of Ms. Megan Glor, Director of Purchasing/Real Estate and Ms. Katie Jo Stewart, Administrative Assistant-Purchasing/Real Estate ordering needed materials and Mr. Thomas Balk, Director of Building & Grounds and his team cutting plastic to branch specifications. The Rochester and Buffalo maintenance were all outstanding. Besides a few minor complaints, the branch staff has been good and a large number wanted to thank the Officer's and Director's for taking care of them during the pandemic.

Mr. Schiano reported that the branches handled almost \$350,000 for the Belmont, down about \$210,000 from 2019. Total handle for the day was just over \$700,000, down about \$245,000 for the day. Mr. Schiano added that these numbers are not all that bad considering that the worldwide pandemic is still present, it was Father's Day weekend, the weather was great, and the buzz for this race was minor at best. He also added that Batavia Bets is doing very well. They were down for the months of March, April and May but the gains in June have erased those losses already. Batavia Bets is up year to date 3% or \$164,000, and they were up for the Belmont 28% or \$41,000.

The Branch Operations Committee adjourned at 10:25 a.m.

11. **Resolutions:**

Resolution #22-2020 – Town of Batavia

12. **Unfinished Business:**

Chairman Bianchi made mention that Vice-Chairman Morgan retired from the Town of Murray after 45 years.

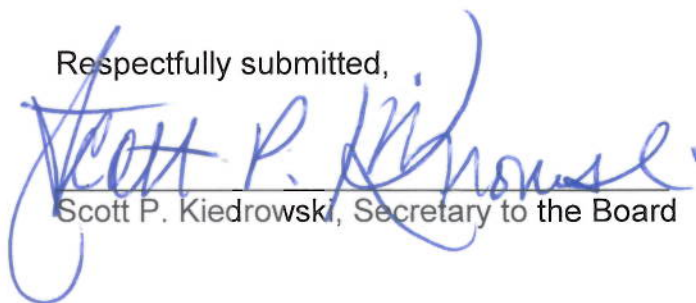
13. **New Business:**

The next Committee and Board meeting is scheduled for July 22 & 23, 2020 respectively.

14. **Adjournment:**

Director Haberer made a motion to adjourn which Director Darrow seconded. The meeting was adjourned at 10:37 a.m.

Respectfully submitted,



Scott P. Kiedrowski, Secretary to the Board

/pma