

WESTERN REGIONAL OFF-TRACK BETTING CORPORATION

Minutes of the regular meeting of Board of Directors of the Western Regional Off-Track Betting Corporation, held on the 27th day of August, 2020 and commencing at 10:00 a.m. in the *Grandstands*, Corporate Headquarters at 8315 Park Road Batavia, New York.

Participating were:

Buffalo	Michelle Parmer-Garner
Cattaraugus	Richard E. Haberer
Cayuga	Paul Lattimore, Jr.
Chautauqua	Allan Hendrickson
Erie	Beverly A. Mazur
Genesee	Richard Siebert
Livingston	Thomas P. Wamp
Monroe	Richard D. Bianchi
Niagara	Elliott Winter
Orleans	Edward Morgan
Oswego	Ronald B. Darrow
Steuben	Norman Schneider
Wayne	Ken Lauderdale
Wyoming	Susan May

Absent:

Rochester - Bassett
Schuyler - Barnes
Seneca - Ricci

constituting the Directors of all participating municipalities.

Also participating were: Henry F. Wojtaszek, President & CEO; Scott Kiedrowski, Vice President Operations; William R. White, Vice President – Administration; Jacquelyne Leach, Chief Financial Officer; Mark Gabriele, Associate General Counsel; Steven Haigh, Internal Auditor; Sean Schiano, Director of Branch Operations;

A roll of the membership of the Board having been called, Mr. Kiedrowski declared a quorum present.

Chairman Bianchi proceeded to conduct the meeting following the published Agenda for this regular meeting.

Chairman Bianchi then asked Director Mazur to lead the assemblage in the Pledge of Allegiance.

1. **Approval of Previous Minutes:**

Chairman Bianchi called for amendments, additions, deletions, or corrections to the minutes of the previous meeting of July 23, 2020. There being none, a motion was made by Director Hendrickson and seconded by Director Lauderdale to approve the July 23rd minutes as submitted. The minutes were approved unanimously by voice vote.

2. **Officers' Reports:**

There were no Officers reports.

3. **Personnel Committee Report:**

Committee Chairman Winter reported that the Personnel Committee meeting was held on Wednesday August 26, 2020 at 1:02 p.m. and the following business was discussed.

Committee Chairman Winter made a motion to enter into Executive Session to discuss personnel matters, seconded by Director Haberer. The Committee came out of Executive Session at 1:58 p.m.

The meeting was adjourned at 1:59 p.m.

4. **Finance Committee Report:**

Committee Chairman Lauderdale reported that the Finance Committee meeting was held on Wednesday August 26, 2020 at 2:01 p.m. and the following business was discussed.

Mrs. Jacquelyne A. Leach, Chief Financial Officer reviewed the Chief Financial Officer and Batavia Downs Gaming Reports with Committee members.

The Finance Committee meeting adjourned at 2:16 p.m.

5. **Advertising Committee Report:**

The Advertising Committee did not meet.

6. **Legislative Committee Report:**

Committee Chairman Hendrickson reported the Legislative Committee meeting was held on Wednesday August 26, 2020 at 2:34p.m. and the following business was discussed.

Mr. Henry F. Wojtaszek, President & CEO discussed the possibility of sports betting becoming a reality in New York.

The Legislative Committee meeting adjourned at 2:38 p.m.

7. **Insurance Committee Report:**

The Insurance Committee did not meet.

8. **Audit Committee Report:**

The Audit Committee did not meet.

9. **Batavia Downs Operations Committee Report:**

Committee Chairman Morgan reported the Batavia Downs Operations Committee meeting was held on Wednesday August 26, 2020 at 2:20 p.m. and the following business was discussed.

Mr. Wojtaszek provided a gaming floor status update

Mr. Todd Haight, Director/GM Live Racing provided a Live Racing update.

The Batavia Downs Committee meeting adjourned at 2:33 p.m.

10. **Branch Operations Committee Report:**

Committee Chairperson Mazur reported the Branch Operations Committee meeting was held on Thursday August 27, 2020 at 9:37 a.m. and the following business was discussed.

Mr. Sean Schiano, Director of Branch Operations informed the Committee that staff is prepping branches for the upcoming Kentucky Derby. He mentioned that Branch staff has done a fabulous job working with customers to continue to follow all COVID restrictions, and at the same time handle has been up for the last nine weeks consecutively. Staff will try to have a volunteer at every branch to assist with traffic control and congestion for the Derby.

Mr. Schiano reported that all but three E-Z Bets will have reopened by September 8, 2020. Handle has been very good here as well. Hunt's Pub in Mumfords, Monroe County continues to be interested, and staff is working with the owners.

Mr. Schiano reported that Batavia Bets had our first ever \$2 million month in July, up over \$860,000 or 70%. In June, Batavia Bets was up \$715,000 or 61%. Through Monday, Batavia Bets is up over \$500,000 or 45%, and we should hit \$2 million by the end of the month. Year to date, Batavia Bets is up \$1.7 million or 20%.

The Branch Operations Committee adjourned at 9:43 a.m.

11. **Resolutions:**

There were no Resolutions

12. **Unfinished Business:**

Chairman Bianchi honored Director Mazur who will be stepping down later this year after serving as Erie County Director since 2010.

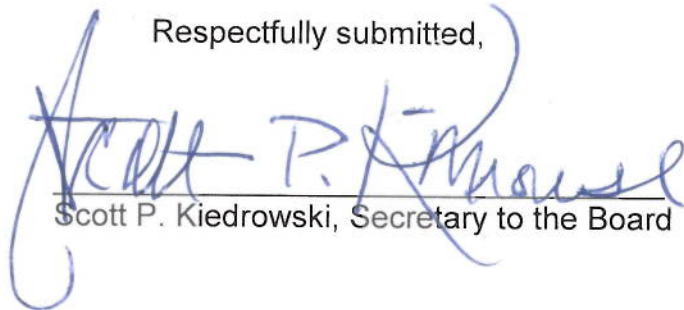
13. **New Business:**

The next Committee and Board meeting is scheduled for September 23 & 24, 2020 respectively.

14. **Adjournment:**

Director Winter made a motion to adjourn which Director May seconded. The meeting was adjourned at 10:14 a.m.

Respectfully submitted,



Scott P. Kiedrowski, Secretary to the Board

/pma