Minutes of the regular meeting of Board of Directors of the Western Regional Off-Track Betting Corporation, ("Western") held on the 1st day of December 2022 and commencing at 10:00 a.m. in the *Boardroom*, Corporate Headquarters at 8315 Park Road Batavia, New York.

Participating were:

Mark C. Burr Vincent W. Horrigan Francis Warthling Richard E. Siebert Thomas P. Wamp

Richard D. Bianchi

Susan May

Livingston Monroe Niagara

Cattaraugus

Chautauqua

Genesee

Wyoming

Erie

Niagara Elliott Winter
Orleans Edward F. Morgan
Oswego Mark Bombardo
Rochester Dennis Bassett
Seneca Richard Ricci
Steuben Michael Horton
Wayne Ken Lauderdale

Absent:

Buffalo F
Cayuga L
Schuvler E

Parmer-Garner Lattimore Barnes

constituting the Directors of all participating municipalities.

Also participating were Henry F. Wojtaszek, President & CEO; Scott Kiedrowski, Vice President Operations; Jacquelyne A. Leach, Chief Financial Officer; William R. White, Vice President - Administration; Mark J. Gabriele, Associate Counsel; Steven Haigh, Internal Auditor, Ryan Hasenauer, Director of Marketing; Mike Pettinella, The Batavian; Brian Quinn, The Daily News.

A roll of the membership of the Board having been called, Mr. Scott P. Kiedrowski, Vice President - Operations declared a quorum present.

Chairman Richard D. Bianchi proceeded to conduct the meeting following the published Agenda for this regular meeting.

Chairman Bianchi asked Director Horrigan to lead the assemblage in the Pledge of Allegiance.

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Approval of Previous Minutes:

Chairman Bianchi called for amendments, additions, deletions, or corrections to the minutes of the previous meeting of October 27, 2022. There being none, a motion was made by Director Bassett and seconded by Director Morgan to approve the October minutes as submitted. The minutes were approved unanimously by voice vote.

Chairman Bianchi called for amendments, additions, deletions, or corrections to the minutes of the previous meeting of November 16, 2022. There being none, a motion was made by Director May and seconded by Director Horton to approve the November minutes as submitted. The minutes were approved unanimously by voice vote.

Communications:

Mr. Scott P. Kiedrowski informed the members of the following thank you notes.

A thank you note from J. Chad Teeters, MD, MBA, MS, FACC President and CEO of Noyes Health for the donation used as live auction items at the Foundation for Noyes Health's fund-raising event Night for Noyes.

A thank you note from Mr. & Mrs. Mark Anthony for sponsoring and building the playset for Remi Anthony through Roc Solid.

Personnel Committee Report:

Committee Chairman Winter reported that the Personnel Committee meeting was called to order on Wednesday November 30, 2022, at 1:19 p.m.

A motion was made by Director Winter to enter Executive Session at 1:19 p.m., seconded by Director May, to discuss the medical, financial, credit or employment history of a particular person or corporation or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation.

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Personnel Committee Report:

A motion made by Director Morgan and seconded by Director Bassett to enter into Executive Session at 10:06 a.m. At 10:09 a.m. a motion by Director Bassett and seconded by Director Burr was made to exit out of executive session.

Leadership coaching was discussed with Ms. Sherry Mooney of Mind Squad. A motion by Director Bassett and seconded by Director Lauderdale that staff provide a reference check for Mind Squad.

Upon motion made by Director Bassett, seconded by Director May, the Personnel Committee was adjourned at 2:53.

Finance Committee Report:

Committee Chairman Lauderdale reported that the Finance Committee meeting was held on Wednesday November 30, 2022, at 2:57 p.m.

Mrs. Jacquelyne A. Leach, Chief Financial Officer presented the 2023 Final Operating Plan to the Committee highlighting Plan assumptions and certain revenues and expenses. The Final Operating Plan is presented as a fluid working document. Its purpose is to facilitate discussion between WROTBC Management and the Board of Directors. The plan projects surcharge revenues available to municipalities in the amount of \$618,734 and annualized operational earnings of \$5,381,976. A motion was made by Director Horton, seconded by Director Bianchi, and carried unanimously to bring the 2023 Operating Plan, as presented to the full Board.

Upon motion by Director Lauderdale seconded by Winter to accept the 2023 Operating Plan which includes a 4% raise for 2023 for non-gaming employees, a voice vote was taken and passed unanimously.

Mrs. Leach reviewed the October 2022 Chief Financial Officer Reports with Committee members. Mrs. Leach discussed the results of operations for branches and Batavia Downs. The Corporation will distribute \$54,370 in surcharge revenues to member municipalities for October. Mrs. Leach also reviewed the October 2022 Batavia Downs results of operations, and provided information on credits played, net win and free play, food and beverage, hotel, and other statistics.

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Finance Committee Report continued:

Mrs. Leach reviewed the NYGA Weekly Numbers with Committee members, highlighting Batavia Downs Gaming net win performance through October as compared to same period 2021 and 2019.

Upon motion by Director Winter and seconded by Director Horton the Finance Committee meeting adjourned at 3:45 p.m.

Advertising & Promotions Committee Report:

Committee Chairperson May reported that the Advertising & Promotions Committee meeting was held on Wednesday November 30, 2022, at 1:09 p.m.

Mr. Ryan Hasenauer, Director of Marketing delivered a presentation showing upcoming hotel offers.

Mr. Hasenauer reviewed photos from the Turkeys for Tickets and a Check presentation. Also shown were photos from The Legends and Stars Expo, a huge success, and from the Elton John Tribute and the Nerds Gone Wild concerts.

Mr. Hasenauer stated that on New Year's Eve the hotel is sold out.

Mr. Hasenauer discussed that online companies who assist Batavia Downs with promoting events will be utilized again in 2023. Staff will reach out to similar companies in Rochester.

Mr. Hasenauer led a discussion on software that Staff is interested in utilizing from a company called QCI which will allow for better delivery of customer service while also giving marketing and gaming employees more information.

Upon motion by Director May and seconded by Director Morgan, the Advertising & Promotions Committee meeting adjourned at 1:15 p.m.

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Legislative Committee Report:

Committee Chairman Bombardo called the Legislative meeting to order at 2:40 p.m. on Wednesday November 30, 2022.

Mr. Wojtaszek provided a brief Legislative update.

Committee Chairman Bombardo brought the following Resolutions to the Board for consideration.

Resolution #150-2022 was presented to continue to engage Upstate Strategic Advisors, Inc. for one year January 1, 2023, through December 31, 2023, at the rate of \$3,500.00 per month.

Upon motion by Director Bombardo seconded by Director May to continue to engage Upstate Strategic Advisors for one year January 1, 2023, through December 31, 2023, at the rate of \$3,500.00 per month a roll call vote was taken. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #150-2022**.

Resolution #151-2022 was presented to continue to engage Mercury Public Affairs for one year January 1, 2023, through December 31, 2023, at the rate of \$8,000.00 per month.

Upon motion by Director Bombardo seconded by Director Morgan to continue to engage Mercury Public Affairs for one year January 1, 2023, through December 31, 2023, at the rate of \$8,000.00 per month a roll call vote was taken. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #151-2022.**

Resolution #152-2022 was presented to continue to engage Bolton St. John for one year January 1, 2023, through December 31, 2023, at the rate of \$8,500.00 per month

Upon motion by Director Bombardo seconded by Director Burr to continue to engage Bolton St. John for one year January 1, 2023, through December 31, 2023, at the rate of \$8,500.00 per month a roll call vote was taken. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #152-2022.**

A motion by Director Burr and seconded by Director Bianchi the Legislative Committee adjourned at 2:50 p.m.

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Insurance Committee Report:

Committee Chairperson May reported that the Insurance meeting was held on Wednesday November 30, 2022, at 3:56p.m.

Committee Chairperson May brought the following Resolution to the Board for consideration.

Resolution #143-2022 was presented for Disability – Shelter Point. The Staff is recommending accepting a proposal from Shelter Point to provide NYS Disability coverage for Western for 2023 at an annual cost not to exceed \$30,500.00.

Upon motion by Director May seconded by Director Warthling to accept the proposal from Shelter Point to provide NYS Disability coverage for Western for 2023 at an annual cost not to exceed \$30,500.00 a roll call vote was taken. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #143-2022**.

A motion by Director Bassett and seconded by Director Burr the Insurance Committee adjourned at 3:57 p.m.

Branch Operations Committee Report:

Committee Chairman Horton reported the Branch Operations Committee meeting was held on Wednesday November 30, 2022, at 3:35 p.m.

Ms. Dina Pane, General Manager of OTB Operations reported that due to the winter storm in November, the Erie County Branches were closed for a few days. The River Road Branch is having the interior painted. Maintenance will be working on this in December and going through the building and replacing the stained ceiling tiles. Ms. Pane reported that she has a schedule for Santa visits and encouraged the Directors to join in at any location they wish.

Ms. Pane reported that she has been visiting possible E-Z Bets in Wayne County and will be visiting a few again to talk to the owners. The E-Z Bet Appreciation Dinner is scheduled for Monday, January 30th at Batavia Downs Gaming. She informed the Committee that they will be inviting the owners and up to three (3) bartenders from each location. Ms. Pane informed the Board that she will make sure to send invitations out if they are interested in attending.

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Branch Operations Committee Report continued:

Ms. Pane reported that there are no changes in the Batavia Bets handle.

Upon motion by Director Warthling and seconded by Director Burr the Branch Operations Committee adjourned at 3:45 p.m.

Audit Committee Report:

The Audit Committee did not meet.

Batavia Downs Operations Committee Report:

Committee Chairman Morgan reported the Batavia Downs Operations Committee meeting was held on Thursday December 1, 2022, at 9:02 a.m.

Mr. Sean S. Schiano, General Manager-Gaming provided gaming statistics to the Committee.

Mr. Kiedrowski provided a live racing update.

Committee Chairman Morgan brought the following Resolutions to the Board for consideration.

Resolution #139A-2022 was presented for the revised proposal from Everi for maintenance and repair of kiosk systems in the amount not to exceed \$32,183.52.

Upon motion by Director Morgan seconded by Director Lauderdale a roll call vote was taken and passed for the maintenance and repair of kiosk systems by Everi in the amount not to exceed \$32,183.52. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. See Resolution #139A-2022.

The Resolution #144-2022 was presented for the Riviera Theatre for the 2023 season in an amount not to exceed \$20,000.00.

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Batavia Downs Operations Committee Report continued:

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed for the 2023 Riviera Theatre season in the amount not to exceed \$20,000.00. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #144-2022**.

Resolution #145-2022 was presented for Schneiders Seafood in an amount not to exceed \$10,000.00 for the remainder of 2022.

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed for Schneiders Seafood in an amount not to exceed \$10,000.00 for the remainder of 2022. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #145-2022.**

Resolution #146-2022 was presented for Crosby Brownlie to install a kitchen hood in 34 Rush in an amount not to exceed \$52,700.00.

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed Crosby Brownlie to install a kitchen hood in 34 Rush in an amount not to exceed \$52,700.00. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. See Resolution #146-2022.

Resolution #147-2022 was presented for the 2-year extension agreement for Mariacher Thomas LLC for the annual amount of \$120,000.00

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed for the 2-year extension agreement for Mariacher Thomas LLC for the annual amount of \$120,000.00. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. See Resolution #147-2022.

Resolution #148-2022 was presented for Hanson Aggregates supplemental in an amount not to exceed \$5,000.00 for the remainder of 2022.

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed for Hanson Aggregates supplemental in an amount not to exceed \$5,000.00 for the remainder of 2022. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. See Resolution #148-2022.

Resolution #149-2022 was presented for Servicemaster Restoration Services in an amount not to exceed \$15,178.55.

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Batavia Downs Operations Committee Report continued:

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed for Servicemaster Restoration Services in an amount not to exceed \$15,178.55. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. See Resolution #149-2022.

Resolution #153-2022 was presented to continue to engage Live Racing Consultant Mark J. Loewe for 3 months January 1, 2023, through March 31, 2023, at \$3,500.00 per month for a total amount of \$10,500.00.

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed to continue to engage the Live Racing Consultant Mark J. Loewe for 3 months January 1, 2023, through March 31, 2023, at \$3,500.00 per month for a total amount of \$10,500.00. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. See Resolution #153-2022.

Resolution #154-2022 was presented for the Pepsi supplemental for the remainder of 2022 in an amount not to exceed \$40,000.00

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed for the Pepsi supplemental for the remainder of 2022 in an amount not to exceed \$40,000.00. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #154-2022.**

Resolution #155-2022 was presented for the Heinrich Chevrolet 2022 Silverado 1500 crew 4wd truck for use as the starting gate for live racing for the amount \$49,850.00 Upon motion by Director Bombardo and seconded by Director Siebert the motion passed unanimously to be brought to the full Board.

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed for the Heinrich Chevrolet 2022 Silverado 1500 crew 4wd truck for use as the starting gate for live racing for the amount \$49,850.00. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #155-2022**.

Resolution #156-2022 was presented for the 2023 Ford 250 pickup truck from Van Bortel Ford for the amount \$48,778.23

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Batavia Downs Operations Committee Report continued:

Upon motion by Director Morgan and seconded by Director Lauderdale to waive the rules of order a voice vote was taken and passed unanimously.

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed for 2023 Ford 250 pickup truck from Van Bortel Ford for the amount \$48,778.23. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #156-2022.**

Resolution #157-2022 was presented for Canal Concerts Inc. to provide additional services of set up and presentation of each concert at a total cost of \$5,5000.00 per concert not to exceed \$55,000.00 annually.

Upon motion by Director Morgan and seconded by Director Burr to waive the rules of order a voice vote was taken and passed unanimously.

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed for Canal Concerts Inc. to provide additional services of set up and presentation of each concert at a total cost of \$5,5000.00 per concert not to exceed \$55,000.00 annually. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. See Resolution #157-2022.

Resolution #158-2022 was presented to continue to engage the services of Don Hoover as Director of Live Racing/Race Secretary January 1, 2023, through February 28, 2023, for the total amount of \$24,000.00.

Upon motion by Director Morgan and seconded by Director Burr to waive the rules of order a voice vote was taken and passed unanimously.

Upon motion by Director Morgan seconded by Director Siebert a roll call vote was taken and passed to continue to engage the services of Don Hoover as Director of Live Racing/Race Secretary January 1, 2023, through February 28, 2023, for the total amount of \$24,000.00. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. See Resolution #158-2022.

Resolution #159-2022 was presented to engage the law firm of Personius Melber, LLP to represent certain Western employees being interviewed as part of an investigation of Western's operation and activities for an amount up to \$20,000.00.

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Batavia Downs Operations Committee Report continued:

Upon motion from Director Morgan and seconded by Director Siebert to waive the rules of order, such motion was taken and passed unanimously by voice vote.

Upon motion by Director Lauderdale and seconded by Director Bombardo, a roll call vote was taken and passed to engage the services of Personius Melber, LLP. Ayes: 14; Nays: 0; Absent: 3; Parmer-Garner; Lattimore; Barnes. **See Resolution #159-2022.**

Upon motion by Director Siebert and seconded by Director Bombardo the Batavia Downs Operations Committee adjourned at 9:48 a.m.

New Business:

The next Committee and Board meeting is scheduled for January 18, 2023, and January 19, 2023, respectively.

Adjournment:

Upon motion made by Director Lauderdale to adjourn seconded by Director May the meeting was adjourned at 10:54 a.m.

Respectfully submitted,

Scott P. Kiedrowski, Secretary to the Board

/pma

RESOLUTION - # 139A - 2022

WHEREAS, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation ("Western") to operate Batavia Downs Gaming in an efficient manner, while providing the best experience available to our customers; and

WHEREAS, a Kiosk system allows our customers to cash gaming vouchers, as well as to utilize an ATM function: and

WHEREAS, a Kiosk system requires regular maintenance and repair to function properly; and

WHEREAS, Western previously agreed to enter into an agreement with Everi, a a sole source vendor, who proposed to provide routine maintenance and repairs to Western's kiosks for the December 1, 2022, through November 30, 2023; and

WHEREAS, Everi proposes to provide routine maintenance and repairs to Western's kiosks at the revised annual cost of \$32,183.52 for the December 1, 2022 through November 30, 2023; and therefore

BE IT RESOLVED, that the Western's Board of Directors accepts the revised proposal from Everi for the one (1) year period from December 1, 2022 through November 30, 2023 for a kiosk maintenance and repair service agreement for an amount not to exceed \$32,183.52; and

BE IT FURTHER RESOLVED, that an officer of Western is hereby authorized to execute an agreement that reflects the Board's actions.

Respectfully submitted,

Edward Morgan, Chairman

Batavia Downs Operations Committee

Dated:

December 1, 2022 Batavia, New York

The question of the adoption of the foregoing Resolution #139A-2022 was duly put to a vote on roll call, which resulted as follows: EVERI

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			X		Buffalo	Parmer-Garne
X				11	Cattaraugus	Burr
			X		Cayuga	Lattimore
X					Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
K					Livingston	Wamp
(7			Monroe	Blanchi
			X		Niagara	Winter
					Orleans	Morgan
<u> </u>					Oswego	Bombardo
					Rochester	Bassett
			X		Schuyler	Barnes
					Seneca	Ricci
					Steuben	Horton
					Wayne	Lauderdale
					Wyoming	May

					Wyoming "	May
AYES	_13	NAYS	ABSTAIN	ABSENT_	4	
members of Public	s had due n Officers La	otice of said w. that said	the Western Regional ecolution was duly adop meeting, the meeting meeting was open to the cout the meeting.	ted by the Board of \	Western, that all B	Board
IN WITNE Decembe	ESS WHER er 2022.	≀EOF, I have	hereunder set my hai	nd as Secretary of W	vestern this 115 da	y of

RESOLUTION #143-2022

WHEREAS, the Western Regional Off-Track Betting Corporation ("Western") has

received proposals in respect to Western's New York State Disability coverage for 2023;

and

WHEREAS, Staff is recommending to the Board of Directors of Western to

accept a proposal from Shelter Point to provide New York State Disability coverage for

Western for 2023 at the annual cost not to exceed \$30,500.00; and therefore, be it

RESOLVED, that the Board of Directors of Western hereby accepts the proposal

from Shelter Point to provide New York State disability coverage to Western for 2023 for

the amount not to exceed \$30,500.00; and further

RESOLVED, that an officer of Western is directed to execute such documents as

to further this Resolution.

Respectfully Submitted,

Susan May, Chairperson

Insurance Committee

Dated: December 1, 2022

The question of the adoption of the foregoing Resolution #143-2022 was duly put to a vote on roll call, which resulted as follows: Disability- Shelter Point

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			X		Buffalo	Parmer-Gar
X					Cattaraugus	Burr
*'			X		Cayuga	Lattimore
K .					Chautauqua	Horrigan
<u> </u>	a a				Erle	Warthling
(Genesee	Siebert
(² -11-11)					Livingston	Wamp
					Monroe	Bianchi
			X		Niagara	Winter
					Orleans	Morgan
					Oswego	Bombardo
-2, (9)					Rochester	Bassett
			X		Schuyler	Barnes
				-	Seneca	Ricci
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	and the same of th				Wayne	Lauderdale
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AYES_	_13	NAYS	ABSTAIN	ABSENT	4	
members of Public Board me	had due no Officers Lav embers pres	otice of said many, that said many, that said many throughout	e Western Regional Off-T ution was duly adopted b leeting, the meeting was leeting was open to the g ut the meeting.	by the Board of We in all respects duly eneral public, and	estern, that all y held pursua there was a c	Board nt to Article 7 quorum of
IN WITNE Decembe	ESS WHER! r 2022.	EOF, I have h	ereunder set my hand a	s Secretary of Wes	stern this 1st d	ay of

RESOLUTION #144-2022

WHEREAS, as part of its ongoing patron attraction and retention program,

Western Regional Off-Track Betting Corporation ("Western") contracts with local venues

to provide entertainment event tickets for a certain level of our patrons, as well as for

special promotions; and

WHEREAS, Western was provided an opportunity to purchase a Sponsorship for

the Riviera Theatre ("Riviera") for the 2023 season in an amount not to exceed

\$20,000.00; and

WHEREAS, as part of the arrangement, Western would be provided on site

advisement, as well as advertising on the back of each Riviera event ticket throughout

the 2023 season; and

WHEREAS, Staff recommends that Western enter into a sponsorship agreement

with Riviera for the 2023 season at an amount not to exceed \$20,000.00; and therefore

BE IT RESOLVED, that the Board of Directors of Western hereby approves

entering into a sponsorship agreement with Riviera for the 2023 season in an amount not

to exceed \$20,000.00; and further

RESOLVED, that the Board of Directors of Western hereby authorizes an officer

of Western to execute an agreement with Riviera in furtherance of this resolution.

Respectfully submitted,

dward Morgan, Chairma

Batavia Downs Committee

Dated:

December 1, 2022

The question of the adoption of the foregoing Resolution #144-2022 was duly put to a vote on roll call, which resulted as follows: Riviera Theatre

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			X		Buffalo	
X					Cattaraugus	Burr
			X		Cayuga	Lattimore
X					Chautauqua	Horrigan
X			,		Erie	Warthling
K					Genesee	Siebert
(Livingston	Wamp
(Monroe	Bianchi
18 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			X		Niagara	Winter
					Orleans	Morgan
					Oswego	Bombardo
			and the same of th		Rochester	Bassett
			X		Schuyler	Barnes
	\$. 4A				Seneca	Ricci
					Steuben	Horton
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			4,		Wyoming	May

AYES _13 ABSTAINABSENT4
I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does hereby certify that the above resolution was duly adopted by the Board of Western, that all Board members had due notice of said meeting, the meeting was in all respects duly held pursuant to Article of Public Officers Law, that said meeting was open to the general public, and there was a quorum of Board members present throughout the meeting.
IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 1st day of December 2022.

RESOLUTION - #145-2022

WHEREAS, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation ('Western') to provide the best dining experience to its patrons at Western's Batavia Downs restaurants; and

WHEREAS, Western had previously approved a blanket purchase order for the purchase of seafood and meats and related items from Schneiders Seafood & Meats ("Schneiders") for the 2022 calendar year; and

WHEREAS, Western requires a supplemental blanket purchase order in the amount of \$10,000.00 for use by the Food and Beverage Department through the end of 2022; and

WHEREAS, staff requests that the Board of Directors of Western approve a supplemental blanket purchase order in an amount not to exceed \$10,000.00 with Schneiders for the purchase of seafood and meats and related products through the end of 2022; now therefore

BE IT RESOLVED, that the Western's Board of Directors hereby approves a supplemental blanket purchase order in an amount not to exceed \$10,000.00 from Schneiders through the end of 2022; and

BE IT FURTHER RESOLVED, that an officer of Western is hereby authorized to execute an agreement that reflects the Board's actions.

Respectfully submitted,

Edward Morgan, Chairman

Batavia Downs Operations Committee

Dated:

December 1, 2022

The question of the adoption of the foregoing Resolution #145-2022 was duly put to a vote on roll call, which resulted as follows: Schneiders Seafood Supp

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
····			X		Buffalo	Parmer-Garné
X			6 10		Cattaraugus	Burr
14			X		Cayuga	Lattimore
(Chautauqua	Horrigan
<u>(</u>			in the gradest to		Erie	Warthling
<u> </u>					Genesee	Siebert
					Livingston	Wamp
					Monroe	Bianchi
			X	7	Niagara	Winter
					Orleans	Morgan
					Oswego	Bombardo
					Rochester	Bassett
			X		Schuyler	Barnes
					Seneca	Ricci
					Steuben	Horton
					Wayne	Lauderdale
					Wyoming	May

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members had due of Public Officers L	notice of said meeting	estern Regional Off-Tracen was duly adopted by the meeting was in end was open to the gentle meeting.	ne Board of Weste	ern, that all Board	
IN WITNESS WHE December 2022.	REOF, I have hereu	inder set my hand as Se	ecretary of Wester	n this 1st day of	

RESOLUTION - #146-2022

WHEREAS, it is the corporate responsibility of the Western Regional Off-Track

Betting Corporation ('Western") to operate its Batavia Downs location in the most

efficient manner possible, while providing a comfortable experience to our patrons; and

WHEREAS, Western requires that a new kitchen hood be relocated and installed

with required venting in Rush 34 at the Batavia Downs location: and

WHEREAS, Western has sent out an RFP requesting pricing for such installation

and that Crosby Brownie ("Crosby") was the lowest responsible bidder to perform the

installation work as set forth in the total amount of \$52,700.00; and

WHEREAS, Staff recommends that the Board approves an agreement with

Crosby to install the kitchen hood at 34 Rush; now therefore

BE IT RESOLVED, that the Western's Board of Directors hereby approves

entering into an agreement with Crosby for the installation of the kitchen hood at 34

Rush in an amount not to exceed \$52,700.00; and

BE IT FURTHER RESOLVED, that an officer of Western is hereby authorized to

execute an agreement that reflects the Board's actions.

Respectfully submitted.

Edward Morgan, Chairman

Batavia Downs Operations Committee

Dated:

December 1, 2022

The question of the adoption of the foregoing Resolution #146-2022 was duly put to a vote on roll call, which resulted as follows: Crosby Brownlie

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			x		Buffalo	Parmer-Garne
X	MI SII DI WAN				Cattaraugus	Burr
			x		Cayuga	Lattimore
X	in the second		100000000000000000000000000000000000000		Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
X					Livingston	Wamp
(Monroe	Bianchi
			×		Niagara	Winter
(Orleans	Morgan
					Oswego	Bombardo
	N TO THE REAL PROPERTY.				Rochester	Bassett
			x		Schuyler	Barnes
					Seneca	Ricci
					Steuben	Horton
					Wayne	Lauderdale
					Wyoming	May

·
I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does hereby certify that the above resolution was duly adopted by the Board of Western, that all Board members had due notice of said meeting, the meeting was in all respects duly held pursuant to Article of Public Officers Law, that said meeting was open to the general public, and there was a quorum of Board members present throughout the meeting.
IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 1st day of December 2022.
December 2022.

RESOLUTION #147-2022

WHEREAS, as part of its ongoing patron attraction and retention program,

Western Regional Off-Track Betting Corporation ("Western") has in the past contracted

with Mariacher Thomas LLC ("Mariacher") for Thurman Thomas to act a Western's

spokesman; and

WHEAREAS, Western wishes to continue to engage Mariacher for purposes of

having Thurman Thomas as Western's spokesman; and

WHEREAS, Staff recommends that the Board of Directors of Western enter into

a two (2) year extension of the agreement with Mariacher along the same terms as set

forth in the original agreement for the annual amount of \$120,000.00 for the period

January 1, 2023 to December 31, 2024; and; therefore

BE IT RESOLVED, that the Board of Directors of Western hereby approves

entering a two (2) year extension with Mariacher for Thurman Thomas spokesman

services for the annual amount of \$120,000.00; and further

RESOLVED, that the Board of Directors of Western hereby authorizes an officer

of Western to execute an agreement in furtherance of this resolution.

Respectfully submitted,

Edward Morgan, Chairman

Batavia Downs Operations Committee

Dated:

December 1, 2022 Batavia, New York

The question of the adoption of the foregoing Resolution #147-2022 was duly put to a vote on roll call, which resulted as follows: Mariacher Thomas LLC

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			X		Buffalo	Parmer-Garne
X	NE ALEXANDER				Cattaraugus	Burr
			x		Cayuga	Lattimore
X			Na toronto con con		Chautauqua	Horrigan
X					Erie	Warthling
X	A NELLEY				Genesee	Siebert
X					Livingston	Wamp
X			Neones (exce		Monroe	Bianchi
			X		Niagara	Winter
(Orleans	Morgan
(Oswego	Bombardo
					Rochester	Bassett
			X		Schuyler	Barnes
EULESKI				Extra a trace	Seneca	Ricci
					Steuben	Horton
(F) (V) (A)					Wayne	Lauderdale
	MARCH SECURO				Wyoming	May

I, the undersigned Secretary of the Western Regional hereby certify that the above resolution was duly adoption members had due notice of said meeting, the meeting of Public Officers Law, that said meeting was open to Board members present throughout the meeting.	oted by the Board of	Western, that all Board	_
board members present throughout the meeting.	. //		

IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 17 day of December 2022,

RESOLUTION #148-2022

WHEREAS, it is the responsibility of Western Regional Off-Track Betting Corporation ("Western") to maintain the physical condition of the horse racing track at Batavia Downs; and

WHEREAS, Western resurfaces and re-banks the racetrack prior to the beginning of the race season and as needed throughout the year; and

WHEREAS, Western previously entered into an agreement with Hanson Aggregates ("Hanson") a NYS OGS Contractor can provide the matching material needed to resurface the racetrack in 2022 at a cost not to exceed \$30,000.00; and

WHEREAS, Western requires additional material in 2022 to be used at the racetrack at a cost of an additional \$5,000.00; and

WHEREAS, Staff recommends that the Board of Directors of Western authorize payment to Hanson in the amount not to exceed an additional \$5,000.00 for the purchase of the resurfacing material for the racetrack for 2022; and, therefore be it

BE IT RESOLVED, that the Board of Directors of Western hereby authorize the payment of an amount not to exceed an additional \$5,000.00 to Hanson for the purchase of resurfacing material needed to resurface the horse racetrack at Batavia Downs for 2022 and further; and be it further

3

RESOLVED, that an officer of Western is authorized to execute such documentation in furtherance of the Board's resolution.

Respectfully submitted,

Edward Morgan, Chairman

Batavia Downs Operations Committee

Dated: December 1, 2022

The question of the adoption of the foregoing Resolution #148-2022 was duly put to a vote on roll call, which resulted as follows: Hanson Aggregates

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			x		Buffalo	Parmer-Garne
X					Cattaraugus	Burr
			×		Cayuga	Lattimore
X					Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
X					Livingston	Wamp
X Antibaras	A francisco	No continues	University of the last of the		Monroe	Bianchi
			X		Niagara	Winter
(Orleans	Morgan
AIDEAN					Oswego	Bombardo
032405					Rochester	Bassett
			X		Schuyler	Barnes
					Seneca	Ricci
					Steuben	Horton
IACT CO	É, BE, Masan				Wayne	Lauderdale
					Wyoming	May

AYES13 NAYS ABSTAINABSENT4_
I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does hereby certify that the above resolution was duly adopted by the Board of Western, that all Board members had due notice of said meeting, the meeting was in all respects duly held pursuant to Article 7 of Public Officers Law, that said meeting was open to the general public, and there was a quorum of Board members present throughout the meeting.
IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 1st day of December 2022.

Secretary

RESOLUTION #149-2022

WHEREAS, it is the responsibility of Western Regional Off-Track Betting Corporation ("Western") to maintain the physical condition of its facility at Batavia Downs; and

WHEREAS, Western experienced a water leak that caused ongoing and significant damage to the facility at Batavia Downs; and

WHEAREAS, Western was able to respond to the emergency by contracting with Servicemaster Restoration Services ("Servicemaster") to clean the water damage and conduct structural cleaning and demolition to areas effected at Batavia Downs for the amount of \$15,178.55; and

WHEREAS, Staff requests that the Board of Directors of Western acknowledge the emergency declaration and agree to the payment to Servicemaster the amount of \$15,178.55 for services rendered; and, therefore be it

RESOLVED, that the Board of Directors of Western hereby acknowledge the emergency declaration and agree to the payment to Servicemaster the amount of \$15,178.55; and be it further

RESOLVED, that an officer of Western is authorized to execute such documentation in furtherance of the Board's resolution.

Respectfully submitted,

Edward Morgan Chairman
Batavia Downs Operations Committee

Dated: December 1, 2022

The question of the adoption of the foregoing Resolution #149-2022 was duly put to a vote on roll call, which resulted as follows: Servicemaster Restoration Services

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			X			Parmer-Garne
X					Cattaraugus	Burr
, - , , , , , , , , , , , , , , , , , ,			X		Cayuga	Lattimore
X					Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
K					Livingston	Wamp
(Monroe	Blanchi
1			X	(L# 7)	Niagara	Winter
					Orleans	Morgan
					Oswego	Bombardo
					Rochester	Bassett
			X		Schuyler	Barnes
					Seneca	Ricci
					Steuben	Horton
					Wayne	Lauderdale
					Wyoming	May

members had due notice of said meeting, the meet of Public Officers Law, that said meeting was open	ting was in all respects duly hold pursuant to Autol-	
Board members present throughout the meeting.		
IN WITNESS WHEREOF, I have hereunder set my	v hand/as Secretary of Western this 1st day of	

December 2022.

Secretary

RESOLUTION #150-2022

WHEREAS, the Western Regional Off-Track Betting Corporation ("Western") has

previously entered into an agreement with Upstate Strategic Advisors, LLC. ("Upstate");

and

WHEREAS, Western previously engaged Upstate to act as a consultant for

purposes of assisting Western to enhance its operations. Upstate will continue to provide

professional guidance, strategic advice and to work and perform with the intent to help

Western increase their revenue and improve their marketing strategies; and

WHEREAS, Western would like to continue to engage Upstate for such purposes;

and

WHEREAS, the Board desires to enter into a one (1) year extension agreement

with Upstate effective January 1, 2023 through December 31, 2023 at the rate of

\$3,500.00 per month; and therefore, be it

RESOLVED, that Western enter into a one (1) year extension agreement with

Upstate for the period of January 1, 2023 through December 31, 2023, at the rate of

\$3,500.00 per month for the services set forth above; and further

RESOLVED, that an officer of Western is directed to execute such a document

necessary as to further this Resolution.

Respectfully Submitted,

Mark Bombardo, Chairman Legislative Committee

Dated: December 1, 2022



Government, Community and Media Suategies

Agreement Between Western Regional Off-Track Betting Corporation

and Upstate Strategic Advisors, LLC

Upstate Strategic Advisors, LLC and Western Regional Off-Track Betting Corporation have agreed to extend the agreement dated July 8, 2022 for legislative/administrative counsel through December 31, 2023. The fee for these services shall remain \$3,500 per month. All other terms of the July 8, 2022 agreement remain in full force and effect.

Agreed to by:	
Henry F. W ostospels	12/13/2022
Western Regional Off-Track Betting Corporation	Date
Sm/tnf	_12/12/2022
Sam Hoyt, President	Date
Upstate Strategic Advisors, LLC	
Sam.Hoyt@UpstateStrategicAdvisors.com	

The question of the adoption of the foregoing Resolution #150-2022 was duly put to a vote on roll call, which resulted as follows: Upstate Strategic Affairs

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			X		Buffalo	Parmer-Garr
X					Cattaraugus	Burr
			x		Cayuga	Lattimore
X					Chautauqua	Horrigan
X		1			Erie	Warthling
X					Genesee	Siebert
					Livingston	Wamp
X					Monroe	Bianchi
		A.			Niagara	Winter
(Orleans	Morgan
					Oswego	Bombardo
					Rochester	Bassett
3 2			X		Schuyler	Barnes
					Seneca	Ricci
					Steuben	Horton
	13. 2. 2. 2. 4.				Wayne	Lauderdale
					Wyoming	May

I, the undersigned Secretary of the Western hereby certify that the above resolution was members had due notice of said meeting, the of Public Officers Law, that said meeting was Board members present the said meeting was	duly adopted by the Board of the meeting was in all respect to the meneral public soprements of the meneral public soprements.	of Western, that all Bo	ard
Board members present throughout the mee	eting.		•

IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 1st day of December 2022.

Secretary

RESOLUTION #151-2022

WHEREAS, the Western Regional Off-Track Betting Corporation ("Western") has

previously entered into an agreement with Mercury Public Affairs LLC ("Mercury") for

purposes of providing Western certain consulting services as a liaison with various

government officials; and

WHEREAS, Western would like to continue to engage Mercury for such purposes;

and

WHEREAS, the Board desires to enter into a one (1) year extension to the

agreement with Mercury for the amount of \$8,000.00 per month, covering the period from

January 1, 2023 through December 31, 2023; and therefore, be it

RESOLVED, that Western agrees to enter into an extension to the agreement with

Mercury for the amount of \$8,000.00 per month, covering the one (1) year period from

January 1, 2023 through December 31, 2023, along the same terms and conditions of the

agreement previously entered into between the parties.

RESOLVED, that an officer of Western is directed to execute such documents as

to further this extension to the Agreement.

Respectfully Submitted,

Mark Bombardo, Chairman Legislative Committee

Dated: December 1, 2023

Mercury

AMENDMENT TO CONTRACT AGREEMENT

This AMENDMENT TO CONSULTING SERVICES AGREEMENT (this "Amendment") is made and entered into as of August 3, 2022 to amend the certain Consulting Services Agreement dated September 1, 2017, and subsequent amendments of July 1, 2018, January 1, 2019, July 1, 2019, January 1, 2020, December 1, 2020, July 1, 2021, January 1, 2022, and March 1, 2022 (collectively, the "Agreement") between **Mercury Public Affairs**, LLC ("Consultant") and **Western Regional OTB** ("Client"), copies of which are attached hereto as Exhibit A. Terms not otherwise defined herein shall have the meanings ascribed to them in the Agreement. Consultant and Client agree as follows:

- 1. Term. The Term of this Agreement is hereby extended effective as of July 1, 2022 (the "Amended Effective Date") and will continue in effect until June 30, 2023. The Term of this Agreement shall continue on a month to month basis thereafter, unless terminated by either party on thirty (30) days prior written notice to the other party, which notice shall be given prior to the end of the initial Term or any other month thereafter.
- 2. <u>Compensation</u>. Client agrees to pay Consultant lobbying fees of \$8,000.00 per month beginning on the Amendment Effective Date.
- 3. No Other Changes. Except as modified hereby, all other terms and conditions of the Agreement are confirmed and shall remain in full force and effect.

MERCURY PUBLIC AFFAIRS, LLC	WESTERN REGIONAL OTB
BA: AA3	BY. I Jem F. Wistons
Name Tom Doherty	Name: Idenin F. Wa, tasuk
Title: Partner	Title: President/CEO
Date: 8/9/2022	Date: 0827

The question of the adoption of the foregoing Resolution #151-2022 was duly put to a vote on roll call, which resulted as follows: Mercury Public Affairs

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
	4.5 4090		x		Buffalo	Parmer-Garne
X					Cattaraugus	Burr
28 7			X		Cayuga	Lattimore
X			- 0 - 1		Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
X	WHY LE BAS				Livingston	Wamp
(7/ PAGE 1848			Monroe	Bianchi
			X		Niagara	Winter
(Orleans	Morgan
					Oswego	Bombardo
No.					Rochester	Bassett
			X		Schuyler	Barnes
					Seneca	Ricci
					Steuben	Horton
100					Wayne	Lauderdale
					Wyoming	May

I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does
", the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does
hereby certify that the above resolution was duly adopted by the Board of Western, that all Board
melody defails that the above resolution was duly adopted by the Board of Western, that all Board
members had due notice of said meeting, the meeting was in all respects duly held pursuant to Article
The first and house of said meeting, the meeting was in all respects dilly held hirrspant to Article

of Public Officers Law, that said meeting was open to the general public, and there was a quorum of Board members present throughout the meeting.

IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 1st day of December 2022.

Secretary

RESOLUTION #152-2022

WHEREAS, the Western Regional Off-Track Betting Corporation ("Western") has

previously entered into an agreement with Bolton-St. Johns ("BSJ") for purposes of

providing Western certain consulting services as a liaison with various government

officials; and

WHEREAS, Western would like to continue to engage BSJ for such purposes; and

WHEREAS, the Board desires to enter into a one (1) year extension to the

agreement with BSJ for the amount of \$8,500.00 per month, covering the period from

January 1, 2023 through December 31, 2023; and therefore, be it

RESOLVED, that Western agrees to enter into an extension to the agreement with

BSJ for the amount of \$8,500.00 per month, covering the one (1) year period from January

1, 2023 through December 31, 2023, along the same terms and conditions of the

agreement previously entered into between the parties.

RESOLVED, that an officer of Western is directed to execute such documents as

to further this extension to the Agreement.

Respectfully Submitted,

Mark Bombardo, Chairman Legislative Committee

Dated: December 1, 2022

The question of the adoption of the foregoing Resolution #152-2022 was duly put to a vote on roll call, which resulted as follows: Bolton St John

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	OFFICE
					000(4) 1	DIRECTOR
	1		X		Buffalo	Parmer-Gar
X					Cattaraugus	Burr
			X		Cayuga	Lattimore
X					Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
<u>(</u>					Livingston	Wamp
(Monroe	Bianchi
	\$8		X		Niagara	Winter
ALL THE					Orleans	Morgan
					Oswego	Bombardo
					Rochester	Bassett
			X		Schuyler	Barnes
					Seneca	Ricci
3.7					Steuben	Horton
,					Wayne	Lauderdale
		1		4	Wyoming	May

I, the undersigned Secretary of the Western Region hereby certify that the above resolution was duly admembers had due notice of said meeting, the meeting of Public Officers Law, that said meeting was open to Board members present throughout the meeting.	opted by the Board of Western, that all Board
IN WITNESS WHEREOF, I have hereunder set my I December 2022.	handlas Secretary of Western this 1st day of

Secretar

l.

RESOLUTION #153-2022

WHEREAS, it is the responsibility of Western Regional Off-Track Betting

Corporation ("Western") to provide the patrons the best experience while

attending a live racing event at Batavia Downs; and

WHEREAS, the Board of Directors of Western previously engaged the

services of Mark Lowe LLWE ("Lowe") as live racing consultant for the period

April 1, 2022 through December 31, 2022, at a rate of \$3,500 a month; and

WHEREAS, the Board of Directors of Western wishes to continue to

engage the services of Mark Lowe LLWE ("Lowe") as live racing consultant for

the period January 1, 2023 through March 31, 2023, at a rate of \$3,500 a month;

and, therefore be it

RESOLVED, that the Board of Directors of Western hereby engages the

services of Lowe as a live racing consultant for the period January 1, 2023

through March 31, 2023 for the total amount of \$10,500.00; and further

RESOLVED, that an officer of Western is authorized to execute such

documentation in furtherance of the Board's resolution.

Respectfully submitted,

Edward Morgan, Chairman

Batavia Downs Operations Committee

Dated:

December 1, 2022

CONSULTING AGREEMENT

THIS AGREEMENT is entered into on March 30, 2022, effective as of April 1, 2022 (the "Effective Date"), between **WESTERN REGIONAL OFF-TRACK BETTING CORPORATION**, a public benefit corporation, with principal offices at 8315 Park Road, Batavia, New York 14020 ("WESTERN"), and Mark J. Loewe an individual with mailing address at PO Box 26, Goshen, New York 10924 ("CONSULTANT").

WITNESSETH:

WHEREAS, WESTERN is the owner and operator of Batavia Downs, a harness horse racetrack that conducts live pari-mutuel racing and wagering. Batavia Downs will conduct live winter racing in 2023 and desires to continue to engage the services of CONSULTANT, subject to the terms and conditions hereinafter set forth; and

WHEREAS, CONTRACTOR desires to provide specialized services to WESTERN during the term of this agreement as set forth in Exhibit A attached hereto and subject to the terms and conditions hereinafter set forth;

NOW THEREFORE, in consideration of the above premises and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

- 1. <u>Engagement</u>. **WESTERN** hereby engages **CONSULTANT** and **CONSULTANT** hereby agrees to serve **WESTERN** providing professional associated services as a live racing consultant to **WESTERN**, such services being more particularly described in the attachment hereto (<u>Exhibit A</u>), and by reference made a part hereof. **CONSULTANT** will be referenced as "Live Racing Consultant," providing services on behalf of **WESTERN**.
- a). CONSULTANT will provide services to WESTERN as "Live Racing Consultant" at Batavia Downs from January 1, 2023, through March 31, 2023. The CONSULTANT will be paid \$3,500.00 per month during this three (3) month period and will be reimbursed for mileage at the current standard IRS mileage rate, tolls and out of pocket expenses during this period.
- 2. <u>Term.</u> The term of this Agreement will commence on January 1, 2023 and will continue until March 31, 2023.
- 3. <u>Participation in Benefit Plans</u>. **CONSULTANT** shall not be entitled to participate in or receive benefits under any benefit plans offered to **WESTERN's** employees, including but not limited to health care, dental care, pension, unemployment benefits, workers compensation or disability benefits eligibility.

4. <u>Proprietary Work, Product and Confidential Information.</u>

CONSULTANT acknowledges and agrees that as a result of the services to be provided hereunder, CONSULTANT may acquire knowledge and information of a secret and confidential nature. CONSULTANT further acknowledges and agrees that this information constitutes valuable property of WESTERN, and also that confidential information of others may be received by WESTERN with restrictions on its use and disclosure. Accordingly, CONSULTANT agrees that:

- (i) CONSULTANT shall not, at any time during the term of this Agreement or thereafter, disclose to anyone outside WESTERN or use in other than WESTERN business any secret or confidential information of WESTERN or its subsidiaries or affiliates, except as authorized by WESTERN. WESTERN information which is not readily available to the public shall be considered secret and confidential for the purpose of this Agreement and shall include, but not be limited to, information relating to WESTERN, its customers, processes, products apparatus, data, compounds, business studies, business and contracting plans, business procedures and finances;
- (ii) CONSULTANT shall not, at any time during the term of this Agreement or thereafter, disclose to any other person or use secret or confidential information of others, which, to the knowledge of CONSULTANT, has been disclosed to WESTERN with restriction on the use or disclosure thereof, in violation of those restrictions.
- (iii) Notwithstanding the foregoing, CONSULTANT shall not be liable for the disclosure of information, which may otherwise be deemed confidential hereunder, if:
- (a) the information is in, or becomes part of, the public domain, other than by CONSULTANT's disclosure of the information;
- (b) the information is furnished to a third party by **WESTERN** without restriction on the third party's right to disseminate the information;
 - (c) the information is disclosed with WESTERN's written approval; or
- (d) the information is compelled to be revealed via subpoena, civil investigative demand or other judicial or administrative process.

The provisions of this Section 5 shall survive the termination or expiration of the term of this Agreement.

5. <u>Indemnification</u>. **WESTERN** hereby agrees to indemnify and hold harmless **CONSULTANT** to the full extent lawful, from and against any and all losses, claims, damages or liabilities (collectively, "Losses") incurred by him. **WESTERN** shall have no obligation to indemnify and hold harmless **CONSULTANT** in respect of any Losses or expenses

which are finally judicially determined to have resulted from the gross negligence or willful misconduct of CONSULTANT in fulfilling its duties under this agreement.

- 6. <u>Assignment</u>. Neither party may assign its rights or its obligations under this Agreement.
- 7. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of New York applicable to contracts made and to be performed entirely within such State and any dispute resolution brought shall be initiated in New York Supreme Court with venue in Genesee County.
- 8. <u>Amendments</u>. No amendment or modification of any provision of this Agreement shall be effective unless made in a writing signed by each of the parties hereto which specifically references this Agreement.
- 9. <u>No Waiver: Cumulative Remedies</u>. No failure or delay on the part of any party in exercising any right, power or remedy hereunder shall operate as a waiver thereof, nor shall any single or partial exercise of any such right, power or remedy preclude the exercise of any other right, power or remedy. The remedies provided herein are cumulative and not exclusive of any remedies available at law or in equity.
- 10. <u>Headings</u>. Headings in this Agreement are for convenience only and shall not be used to interpret or construe its provisions.
- 11. <u>Counterparts</u>. This Agreement may be executed in any number of counterparts, each of which shall be deemed an original and all of which together shall constitute one and the same instrument.
- 12. <u>Independent Contractor Relationship</u>: **CONSULTANT** shall serve as an independent contractor to **WESTERN** pursuant to the terms and conditions of this Agreement, and this Agreement does not create and shall not be construed to create a relationship of principal and agent, joint venture, partnership, employer and employee, master and servant or any similar relationship between **CONSULTANT** and **WESTERN**, and the parties hereto expressly deny the existence of any such relationship.

CONSULTANT acknowledges that the sums paid to CONSULTANT by WESTERN are, under ordinary circumstances, subject to federal and state income taxes; that the sums paid to CONSULTANT are "gross" payments without any deduction retained by WESTERN for such federal or state income taxes, FICA or other such associated obligations; and that WESTERN has

no obligation nor makes any payments under provisions of federal or state labor or tax laws, and that CONSULTANT may be obliged to make payments in lieu thereof.

13. Force Majeure. Neither party shall be liable in damages or have the right to terminate this Agreement for any delay or default in performing hereunder if such delay or default is caused by conditions beyond its control including, but not limited to acts of nature, Government restrictions (including the denial or cancellation of any export or other necessary license), wars, communications, power, and electronic failures, including common carrier failures, Internet service provider disruptions, insurrections, and/or any other cause beyond the reasonable control of the party whose performance is affected. Neither party shall be liable for any failure or delay in performance under this Agreement to the extent said failures or delays are proximately caused by causes beyond that party's reasonable control and occurring without its fault or negligence. If any of the above results in the discontinuance of the live race season beyond the control of either party, either party shall give the other prompt written notice of such occurrence, and any and all future obligations under this agreement are deemed terminated.

IN WITNESS WHEREOF, each party has executed and delivered this Agreement by its duly authorized officer as of the Effective Date.

Western Regional Off-Track Betting Corporation

Dated: 12/15/22

Henry F. Wojtaszek

President/CEO/General Counsel

Consultant

Dated 12/14/22

EXHIBIT A

Consultant agrees to the following duties:

- Will work with staff to oversee the improvement and development of Western's live racing product at its Batavia Downs location.
- Will assist with the implementation and execution of regulatory policy, while working closely with the NYS Gaming Commission.
- Will help train Batavia Downs racing staff, ensuring all such staff are competent and knowledgeable of regulations, laws, and policies relative to harness racing in NY State.
- Will participate in key industry conferences and meetings to maintain knowledge of current gaming issues and best practices, while establishing relationships with other gaming regulators and jurisdictions.
- Will perform other related duties as may be required.

The question of the adoption of the foregoing Resolution #153-2022 was duly put to a vote on roll call, which resulted as follows: Live Racing Consultant M Loewe

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			x		Buffalo	Parmer-Garn
X					Cattaraugus	Burr
	W STEM		X		Cayuga	Lattimore
X		Walliam St.			Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
(WHITE STATES				Livingston	Wamp
(Monroe	Blanchi
			X		Niagara	Winter
					Orleans	Morgan
					Oswego	Bombardo
No. of the last of					Rochester	Bassett
			X		Schuyler	Barnes
Side Silv					Seneca	Ricci
					Steuben	Horton
HEZ 201					Wayne	Lauderdale
15,000				1. 9/1.0	Wyoming	May

A1E313	NAYS	ABSTAIN	_ABSENT4

I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does hereby certify that the above resolution was duly adopted by the Board of Western, that all Board members had due notice of said meeting, the meeting was in all respects duly held pursuant to Article 7 of Public Officers Law, that said meeting was open to the general public, and there was a quorum of Board members present throughout the meeting.

IN WITNESS WHEREOF, I have hereunder set my hand s Secretary of Western this December 2022.

RESOLUTION #154-2022

WHEREAS, Western Regional Off-Track Betting Corporation ("Western") has previously purchased various beverages and related supplies for its Batavia Gaming facility restaurant and concessions stand operations from Pepsi Bottling Group ("Pepsi"); and

WHEREAS, Western had previously approved a blanket purchase order for the purchase of various beverages and related supplies from Pepsi for the 2022 calendar year; and

WHEREAS, Western requires a supplemental blanket purchase order in the amount of \$40,000.00 for use by the Food and Beverage Department through the end of 2022; and

WHEREAS, staff requests that the Board of Directors of Western approve a supplemental blanket purchase order in an amount not to exceed \$40,000.00 with Pepsi for the purchase of various beverages and related supplies through the end of 2022; now therefore

BE IT RESOLVED, that the Western's Board of Directors hereby approves a supplemental blanket purchase order in an amount not to exceed \$40,000.00 from Pepsi through the end of 2022; and

BE IT FURTHER RESOLVED, that an officer of Western is hereby authorized to execute an agreement that reflects the Board's actions.

Respectfully submitted,

Edward Morgan, Charman

Batavia Downs Operations Committee

Dated:

December 1, 2022

The question of the adoption of the foregoing Resolution #154-2022 was duly put to a vote on roll call, which resulted as follows: Pepsi Supp

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			X		Buffalo	Parmer-Garner
X	- 1 - S				Cattaraugus	Burr
			X		Cayuga	Lattimore
X					Chautauqua	Horrigan
X .					Erie	Warthling
X					Genesee	Siebert
X					Livingston	Wamp
X					Monroe	Bianchi
			X		Niagara	Winter
					Orleans	Morgan
<u>(</u>					Oswego	Bombardo
(,			Rochester	Bassett
and the second			X		Schuyler	Barnes
		in the second			Seneca	Ricci
					Steuben	Horton
						Lauderdale
					Wyoming	May

IN WITNESS WHEREOF, I have hereunder set my hard as Secretary of Western this 1st day of December 2022.

Secretar

RESOLUTION #155-2022

WHEREAS, it is the responsibility of Western Regional Off-Track Betting Corporation ("Western") to conduct meets and maintain the physical condition of the horse racing facility at Batavia Downs; and

WHEREAS, Western requires a four-wheel drive pickup truck to use for the starting gate for its live racing meets at Batavia Downs; and

WHEARAS, Western sent out an RFP for such vehicle whereby two (2) responses were received; and

WHEREAS, Staff recommends that the Board of Directors of Western to accept the proposal from Heinrich Chevrolet for a 2022 Silverado 1500 crew 4WD truck for the amount of \$49,850.00 that will be immediately available to have the starting gate attached; and, therefore

BE IT RESOLVED, that the Board of Directors of Western hereby accepts the proposal of Heinrich Chevrolet for a 2022 Silverado 1500 crew 4WD truck for use as the starting gate for living racing for the amount of \$49,850.00; and be it further

RESOLVED, that an officer of Western is authorized to execute such documentation in furtherance of the Board's resolution.

Respectfully submitted,

Edward Morgan, Chairman Batavia Downs Operations Committee

Dated: December 1, 2022

The question of the adoption of the foregoing Resolution #155-2022 was duly put to a vote on roll call, which resulted as follows: Heinrich Chevrolet

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			x		Buffalo	Parmer-Garr
X					Cattaraugus	Burr
			X		Cayuga	Lattimore
X			NO. P. L. Branch		Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
X					Livingston	Wamp
X					Monroe	Bianchi
			X		Niagara	Winter
(Maria Santa	District Control		Orleans	Morgan
(e					Oswego	Bombardo
	THE REAL PROPERTY.	EMBERSUM			Rochester	Bassett
			X		Schuyler	Barnes
					Seneca	Ricci
				No.	Steuben	Horton
					Wayne	Lauderdale
					Wyoming	May

I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does
., the undersigned decretary of the vvestern Regional Oπ-1 rack Betting Corporation ("Western") does
hereby certify that the above resolution was duly adopted by the Board of Western, that all Board
and the state of t
members had due notice of said meeting, the meeting was in all respects duly held pursuant to Article

of Public Officers Law, that said meeting was open to the general public, and there was a quorum of Board members present throughout the meeting.

IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 1st day of December 2022.

Secreta

RESOLUTION #156-2022

WHEREAS, it is the responsibility of Western Regional Off-Track Betting

Corporation ("Western") to maintain the physical condition of various properties

including the Batavia Downs facility; and

WHEREAS, Western requires a four-wheel drive pickup truck to be

added to Western's Batavia Downs fleet; and

WHEARAS, Western has an opportunity to purchase a 2023 Ford F250

Pickup Truck from Van Bortel Ford through A NYS contract; and

WHEREAS, Staff recommends that the Board of Directors of Western to

authorize the purchase of a 2023 Ford F250 Pickup Truck from Van Borel Ford

for the amount of \$48,778.23 that will be available in 16 weeks; and, therefore

BE IT RESOLVED, that the Board of Directors of Western hereby

authorize the purchase of a 2023 Ford F250 Pickup Truck from Van Bortel Ford

for the amount of \$48,778.23; and be it further

RESOLVED, that an officer of Western is authorized to execute such

documentation in furtherance of the Board's resolution.

Respectfully submitted,

Edward Morgan, Chairman
Batavia Downs Operations Committee

Dated: December 1, 2022

The question of the adoption of the foregoing Resolution #156-2022 was duly put to a vote on roll call, which resulted as follows: Van Bortel

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			x		Buffalo	Parmer-Garne
X	180 = - 180 =				Cattaraugus	Burr
			x		Cayuga	Lattimore
x		100 00000000000000000000000000000000000	Manager and the same		Chautauqua	Horrigan
x					Erie	Warthling
x					Genesee	Siebert
x					Livingston	Wamp
x					Monroe	Bianchi
			x		Niagara	Winter
x					Orleans	Morgan
(Oswego	Bombardo
(w Williams			Rochester	Bassett
			x		Schuyler	Barnes
(Seneca	Ricci
(Steuben	Horton
					Wayne	Lauderdale
					Wyoming	May

I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does
hereby certify that the above resolution was duly adopted by the Board of Western, that all Board
members had due notice of said meeting, the meeting was in all respects duly held pursuant to Article 7
of Public Officers Law, that said meeting was open to the general public, and there was a quorum of
Board members present throughout the meeting.

IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 1st day of December 2022.

AYES __13__ NAYS _____ ABSTAIN ____ ABSENT __4_

Secreta

RESOLUTION #157-2022

WHEREAS, the Western Regional Off-Track Betting Corporation ("Western") is the owner and operator of Batavia Downs Gaming located at 8315 Park Road, Batavia, New York and holds concerts at that location; and

WHEREAS, in order to hold concert series, Western previously retained Canal Concerts Inc. ("Canal"), a professional concert consultant to oversee the setup and presentation of each concert, as more fully described in the original agreement dated October 2021; and

WHEREAS, Western and Canal would like to enter into an addendum to the existing agreement whereby Canal would provide additional services as more fully described in the attached addendum agreement at a total cost of \$5,500.00 per concert, not exceeding \$55,000.00 annually.

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the Western approve the addendum to the existing agreement with Canal whereby Canal would provide services as more fully described in the original agreement and the addendum at a total cost of \$5,500.00 per concert, not exceeding \$55,000.00 annually; and

IT IS FURTHER, RESOLVED that an officer of Western is directed to execute such agreement and other related documents as to further this resolution.

Respectfully submitted_

Edward Morgan, Chairman Batavia Downs Committee

Dated: December 1, 2022

The question of the adoption of the foregoing Resolution #157-2022 was duly put to a vote on roll call, which resulted as follows: Canal Concerts Inc.

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			x		Buffalo	Parmer-Garne
X			V		Cattaraugus	Burr
5148			X		Cayuga	Lattimore
х					Chautauqua	Horrigan
x					Erie	Warthling
x			1		Genesee	Siebert
x					Livingston	Wamp
x					Monroe	Bianchi
			x		Niagara	Winter
x					Orleans	Morgan
X					Oswego	Bombardo
X			NAMES OF TAXABLE PARTY.		Rochester	Bassett
			x		Schuyler	Barnes
Κ					Seneca	Ricci
(Steuben	Horton
(Wayne	Lauderdale
(Wyoming	May

I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does
hereby certify that the above resolution was duly adopted by the Board of Western, the	nat all Board
members had due notice of said meeting, the meeting was in all respects duly held processed in the meeting was in all respects duly held processed in the meeting was in all respects duly held processed in the meeting was in all respects duly held processed in the meeting was in all respects duly held processed in the meeting was in th	ursuant to Article 7
of Public Officers Law, that said meeting was open to the general public, and there we	as a quorum of
Board members present throughout the meeting.	,

IN WITNESS WHEREOF, I have hereunder set my handas Secretary of Western this 1st day of December 2022.

Secreta

RESOLUTION #158-2022

WHEREAS, it is the responsibility of Western Regional Off-Track Betting

Corporation ("Western") to provide the patrons the best experience while

attending a live racing event at Batavia Downs; and

WHEREAS, the Board of Directors of Western previously engaged the

services of Don Hoover ("Hoover") as Director of Live Racing / Race Secretary

for the period ended December 31, 2022, at a rate of \$12,000 a month; and

WHEREAS, the Board of Directors of Western wishes to continue to

engage the services of Hoover as Director of Live Racing / Race Secretary for

the period January 1, 2023 through February 28, 2023, at a rate of \$12,000.00

per month; and, therefore be it

RESOLVED, that the Board of Directors of Western hereby engages the

services of Hoover as Directory of Live Racing / Race Secretary for the period

January 1, 2023 through February 28, 2023 for the total amount of \$24,000.00;

and further

RESOLVED, that an officer of Western is authorized to execute such

documentation in furtherance of the Board's resolution.

Respectfully submitted,

Edward Morgan, & Dairman

Batavia Downs Operations Committee

Dated:

December 1, 2022

The question of the adoption of the foregoing Resolution #158-2022 was duly put to a vote on roll call, which resulted as follows: Don Hoover

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			x		Buffalo	Parmer-Gar
X		Marie Contractor			Cattaraugus	Burr
			x		Cayuga	Lattimore
X			-	1	Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
X					Livingston	Wamp
(Monroe	Bianchi
			X		Niagara	Winter
(Orleans	Morgan
(Oswego	Bombardo
					Rochester	Bassett
			×		Schuyler	Barnes
					Seneca	Ricci
	自論制物				Steuben	Horton
3516			1100 V 340		Wayne	Lauderdaie
					Wyoming	May

I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does hereby certify that the above resolution was duly adopted by the Board of Western, that all Board members had due notice of said meeting, the meeting was in all respects duly held pursuant to Article 7 of Public Officers Law, that said meeting was open to the general public, and there was a quorum of Board members present throughout the meeting.
IN WITNESS WHEREOF I have herounder set my head as Secretary as William

IN WITNESS WHEREOF, I have hereunder set my harfit as Secretary of Western this 1st day of December 2022.

Secreta

RESOLUTION #159-2022

WHEREAS, the Western Regional Off-Track Betting Corporation ("Western") has been the subject of allegations and an investigation of Western's operations and activities; and

WHEREAS, certain Western employees are being interviewed as part of such investigation as to past operations and activities of Western and are being represented by Personius Melber LLP; and

WHEREAS, such interviews and representation are directly related to such employment with Western; and

WHEREAS, the Board of Directors of Western wish to enter into an agreement with Personius Melber LLP whereby Western would agree to cover the cost of such legal services being provided to certain Western employees that is directly connected to such employment as in accordance with the attached engagement letter, in an amount not to exceed \$20,000.00; and, therefore be it

RESOLVED, that the Board of Directors of Western hereby authorizes Counsel for Western to execute the attached engagement letter with Personius Melber LLP; and further

RESOLVED, that the Board of Directors of Western hereby agrees to cover the costs of such legal services being provided to certain Western employees in an amount not to exceed \$20,000.00.

Respectfully Submitted,

Edward Morgan, Chairman Batavia Downs Operations

Dated: December 1, 2022

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows: 4% All Employees Non Gaming Union

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			x		Buffalo	Parmer-Garn
X	2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3				Cattaraugus	Burr
			x		Cayuga	Lattimore
X			Process of		Chautauqua	Horrigan
x					Erie	Warthling
x				3	Genesee	Siebert
x					Livingston	Wamp
x					Monroe	Bianchi
			×		Niagara	Winter
K					Orleans	Morgan
(Oswego	Bombardo
(Rochester	Bassett
			x		Schuyler	Barnes
(Seneca	Ricci
					Steuben	Horton
TO A TOTAL OF THE PARTY OF THE	E CANADA AND AND AND AND AND AND AND AND AN				Wayne	Lauderdale
					Wyoming	May

I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") of hereby certify that the above resolution was duly adopted by the Board of Western, that all Board members had due notice of said meeting, the meeting was in all respects duly held pursuant to A of Public Officers Law, that said meeting was open to the general public, and there was a quorum	rticle 7
Board members present throughout the meeting.	l OI
IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 1st day of December 2022.	

AYES __13__ NAYS ____ ABSTAIN __ ABSENT 4

AM I Mark

Secrefar

The question of the adoption of the foregoing Resolution #159-2022 was duly put to a vote on roll call, which resulted as follows: Personius Melber, LLC.

Upon motion to waive the rules of order by Director Morgan and seconded by Director Siebert a voice vote was taken and approved unanimously

Motion by Director Lauderdale seconded by Director Bombardo

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			x		Buffalo	Parmer-Garne
X					Cattaraugus	Burr
			X		Cayuga	Lattimore
X	<u> </u>				Chautauqua	Horrigan
					Erie	Warthling
X					Genesee	Siebert
Č					Livingston	Wamp
K					Monroe	Bianchi
			X		Niagara	Winter
<					Orleans	Morgan
(<u> </u>	Oswego	Bombardo
(Rochester	Bassett
			X		Schuyler	Barnes
				6	Seneca	Ricci
					Steuben	Horton
				The state of the s	Wayne	Lauderdale
					Wyoming	May

X				Wy	oming May	٠.
AYES13	NAYS	ABSTAIN	ABSENT_	4		
hereby certify the members had do of Public Officer	at the above resolu	ution was duly ado leeting, the meeting eeting was open to	pted by the Board g was in all respec	of Western ts duly held	pursuant to Article	7
IN WITNESS W December 2022	HEREOF, I have h	ereunder set my h	and as Secretary o	of Western t	this 1 st day of	

Secretary

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows: Mind Squad References CFO & VP-A

AYE	NAY	ABSTAIN	ABSENT	VACANT	COUNTY	DIRECTOR
			X		Buffalo	Parmer-Garn
X					Cattaraugus	Burr
			X		Cayuga	Lattimore
X					Chautauqua	Horrigan
X					Erie	Warthling
X					Genesee	Siebert
X					Livingston	Wamp
X					Monroe	Bianchi
			X :		Niagara	Winter
(,	Orleans	Morgan
Called					Oswego	Bombardo
(Rochester	Bassett
			X		Schuyler	Barnes
					Seneca	Ricci
			•		Steuben	Horton
					Wayne	Lauderdale
					∐ Wyoming	May

I, the undersigned Secretary of the Western Regional Off-Track Betting Corporation ("Western") does hereby certify that the above resolution was duly adopted by the Board of Western, that all Board members had due notice of said meeting, the meeting was in all respects duly held pursuant to Article	
of Public Officers Law, that said meeting was open to the genteral public, and there was a quorum of	
Board members present throughout the meeting.	
IN WITNESS WHEREOF, I have hereunder set my hand as Secretary of Western this 1st day of	

IN WITNESS WHEREOF, I have hereunder set my hand December 2022.

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